

blueline

The official newsletter of BakerTriangle

Fall 2007

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New Recruiting Tool

*Thousands raised
during MS Walk*

*Austin Office
Make Over*

CENTER FOR THE ENTREPRENEUR



The Center for the Intrepid

Located at Brooke Army Medical Center, the Center for the Intrepid is a state-of-the-art rehabilitation facility. The main building is 65,000 square feet, with an attached natatorium that measures 11,000 square feet. BakerTriangle installed the metal stud framing, sheathing, drywall, insulation, acoustical ceilings, special Kinetics designed sound isolation floor, plywood sheathing and door frames. More than 600,000 people contributed to the \$50 million cost of the facility.

General Contractor: Skanska

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blueline

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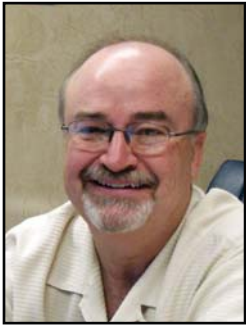
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Teamwork

by Steve Baker



Steve Baker

I think we understand what Casey was saying about getting nine players to actually play together as a baseball team. Teamwork is so critical to a business. It's actually my first priority when I am interviewing someone – how will they fit in with the current team and will they be able to work with a team?

They may be the smartest and most brilliant project manager or foreman, but the real question is whether they can function well with the team.

We could not have had the success we have achieved without great teamwork. Our estimators work together as a team with a project manager and superintendent to put together a bid. Our project

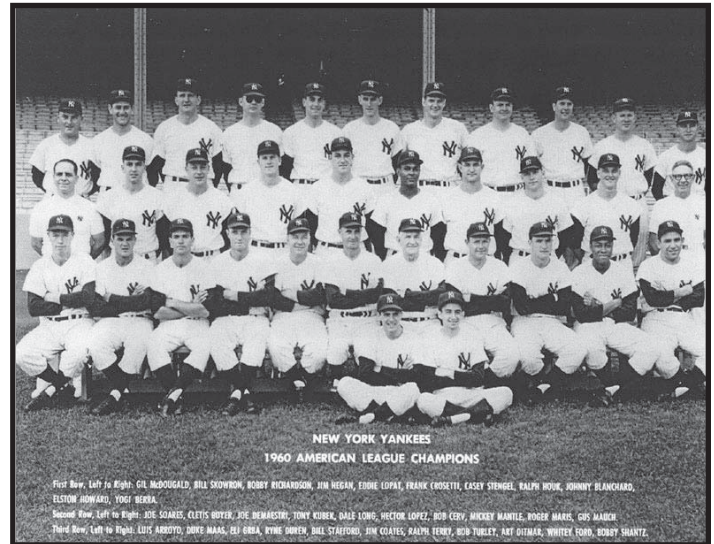
**“Getting’ good players is easy. Getting’ ‘em to play together is the hard part”
– Casey Stengel**

managers rely on a team meeting with the estimator and foreman to discuss the start of a project. Then on a project, our team usually includes a project manager, a foreman, and a superintendent all working together with talented drywall mechanics, lathers and plasterers to achieve the same goal – building a safe and quality job.



Coach Bear Bryant

Our customers rely on us to put together a good team, one that not only works well together but also works well with the general contractor's team. Our



Casey Stengel and the New York Yankees

employees do a great job in the area of teamwork. That's what makes Baker Triangle successful.

One of my favorite football coaches said it best – “In order to have a winner, the team must have a feeling of unity; every player must put the team first, ahead of personal glory.” - Coach Bear Bryant

I know what you are saying if you are under thirty – who are these guys and why do I care? Casey Stengel was one of the most successful baseball players turned managers in the '20's and 30's. He was elected into the Baseball Hall of Fame in 1966. As a player, he played 14 years and batted .284 and as a manager, he won ten pennants in 12 years. He had been a player, manager or coach on 18 different teams. He probably knows something about the importance of good teamwork.

Bear Bryant is best known as the coach of the Alabama football team. He coached at Alabama for 25 years winning six national titles while being named National Coach of the Year four times. He put together some of the best teams in college football. Eleven individuals working together, putting the team first made Bryant successful. It applies in our business just as it does in baseball and football. It is critical that we have that unity through teamwork and a common goal to build the best projects that we can for our customers.

Fast Facts from BakerTriangle

Amy Woods (Dallas Accounts Payable) gave birth to a baby boy, Owen, on April 29, 2007. Owen weighed in at 5 pounds and 11 ounces and was 21 inches long.

Gregory Baker (Corporate office) was married to Sarah Wallace on May 5, 2007 in Mesquite, Texas where they now reside.

Frances Baker, wife of company founder Bob Baker turned 80 on July 25, 2007. Her and Bob have been married for 55 years.

Jean Merimon (Corporate Accounts Receivable) began work for BakerTriangle on February 5, 2007. Jean lives in Wills Point, Texas, where she enjoys gardening and creating new recipes.

Steve Baker (CEO) has been named to the Quoin (Dallas/Fort Worth AGC Chapter) Board of Directors.

Taylor Vieger (Dallas Estimator) and Matthew Clark (Dallas Project Manager) are now Green Advantage certified following successfully passing the Commercial Exam.

James Purser was nominated for the Construction Financial Professional of the Year for 2006-07 for the Dallas/Fort Worth Chapter of the Construction Financial Management Association.

Jennifer Vickery, Michael Vickery's (V.P. of Sales) youngest daughter is pursuing a career in law enforcement. After graduating from the University of Oklahoma last year, she now works for the Frisco PD.

Kenneth Sewell's (Corporate Director of Technology) twin brother Keith is an accomplished musician and has played acoustical guitar on recordings and world-wide tours for the Dixie Chicks and is currently on tour with Lyle Lovett.

Taylor Vieger and Allison Baker were married on August 18, 2007 and now reside in Dallas, Texas.

Safety Report

by Jim Dunn



Jim Dunn

Many years ago construction managers looked at safety quite differently than we do now. The Panama Canal was started in 1880 by the French and 20,000 workers died before they quit. The United States started the canal again in the early 1900's. Before it was finished in 1914 another 27,500 workers died. The canal is about 48 miles long. That's 990 workers for each mile. That's almost unbelievable. I've

been told that in the early part of the twentieth century, engineers figured one worker would die for each five floors of one of the new steel frame skyscrapers. So if they built a twenty story building and only three men died they thought they had a safe project. Thankfully that attitude is no longer tolerated. We record every first aid injury and investigate all injuries. We do new employee orientations, teach 10 and 30 hour OSHA outreach classes, first aid and CPR, defensive driver, scaffold, fall protection, scissor lift, boom lift, forklift and too many others to enumerate. Still we have a few injuries and that is more than we can tolerate.

I am reminded of a cartoon poster I keep in my office. It shows a man laying flat on his back on the ground. He has obviously fallen from a ladder in the foreground. A safety man with his checklist in hand is saying to the injured man, **"You weren't listening, I said don't fall."**

Nobody wants to fall or be injured. But we get in a hurry or get distracted. Sometimes we don't watch what we are doing or we daydream. It's noisy and dirty. To keep our employees safe we must

teach them how to recognize these situations and conditions and how to avoid injuries when they do occur. **"We have to teach them how not to fall,"** even when it's a new job or task, when they are tired or angry, when they had trouble at home or when any of the other thousands of tribulations of life distract them from the task at hand. That's a tall order. Are you up to the task? I am! We have no choice.



Jim Dunn inspecting tools for safety.

San Antonio Update

by Mike Sireno



Mike Sireno

It's hard to believe that half of the year has already passed us by. How time flies when you're having fun! That's how it has been in San Antonio over the last two years of rebuilding and growth. And what a market to be in for a growing company!

The San Antonio area is expanding in all directions with retail, schools and office buildings and BakerTriangle has been a major part of that expansion.

One of our major projects that we completed this year was **The Center for the Intrepid** with **Skanska USA** as general contractor. The Center for the Intrepid is a state of the art facility for the rehabilitation of our soldiers returning from Iraq and Afghanistan. Special thanks to **Bryan Craft**, Vice President, and **Albert "Taz" Miera**, foreman of the project and all of the other BakerTriangle employees that helped make this project a success.

Some other projects that are currently under construction:

The **FBI Building** with VCC, Foremen **Mike Cervantes** and **Ruben Mendoza**
Summit Christian Church with Bartlett Cocke, Foreman **Keith Dimmick**
Brandies High School with Bartlett Cocke, Foreman **Doyle Dancer**
The McNay Museum with Whiting Turner, Foreman **Ruben Mendoza**
Wachovia Bank Stone Oak with Whiting Turner, Foreman **Ray Balandran**
Valero Hanger with Spaw Glass, Foreman **Frank Paiz**
Bass Pro Shops, Denham Springs, LA with VCC, Foreman **Albert Cancino**

Our list of projects continue to grow thanks to our estimators **Ken Wilson**, **Kyle Terry** and Senior Estimator **Jon Randolph**.

On the safety aspect, BakerTriangle

San Antonio has continued to perform with an exceptional safety record of 678 days without a lost time accident!! That is part of the reason that we received the **AGC Safety Specialty Contractor of the Year for 2006**. Great job guys, keep up the good work!

San Antonio is starting to bid some plaster work with the help of **Chris Gable** and **Randy Holster**. We hope to have some plaster crews in place within the next couple of months.

I would like to thank each and every one of you that put in all the hard work and effort every day to make this a great place to work and to help BakerTriangle continue to grow and be the leader in our industry.

Employee Info

New Employees

Ken Wilson
Estimator

Kyle Terry
Estimator

Current Manpower:
80 (drywall)



Center for the Intrepid at Dusk

Houston Update

by Mike Szydek



Mike Szydek

We are currently working all over the Houston area, Galveston and Lake Charles, Louisiana.

It's hard to believe but in May we celebrated one year in our new office (11312 Windfern). Things are going well and it's nice to be on the north side much closer to

our vendors and suppliers.

We have planned a company picnic for the fall; it will take place September 22 at the **H&H Ranch** from 11:00 am – 5:00 pm. Plans are being finalized for great games, activities and food. This picnic is our way of showing our appreciation to our men and women for their hard work and commitment to BakerTriangle. We look forward to spending the day with our employees and their families.

On June 22, 2007 by letter to **Steve Baker** (BakerTriangle CEO), Baker Drywall was recognized for successfully working three months on the **Kingdom Builders Center** without an OSHA recordable incident. For this accomplishment our staff will be rewarded with a luncheon and will be recognized in **Tellepsen Construction's** quarterly newsletter.

Our safety director, **Luis Figueroa**, recently completed a 10 hour scaffold training session for twelve Triangle employees. Before the end of this month he will be conducting First Aid training and OSHA 10 HR training for our new foreman and updating our current foreman certification.

Work in Progress and Completed projects:

We have just completed the **University of Houston Downtown Academic Building** (**David Steger-foreman**) for **Manhattan Construction** and the **KIPP**

Academy School (**Damian Steger-foreman**) for **Linbeck Construction**. We are nearing completion on **Palisade Palms Condos** (**James Ross-foreman**) for **Brasfield & Gorrie** and **J.C Penney at Willowbrook** (**Joe Hughes-foreman**) for **Whiting – Turner**.

Many of these projects had very demanding schedules; however our teams used planning and hard work to complete these projects on time. The quality of the work was also outstanding. Way to go guys!!!

Future Projects:

Westwood Village Shopping Center (Pepper-Lawson)
Chasewood Crossing Office Bldg (Miner-Dederick)
Hilton Garden Inn – Telfair (EE Reed)
Gables West Avenue (Gables)

Employee Info

New Employees

Mike DeGroot
General Superintendent

Anthony Stepanek
Warehouse Manager

Dante Gamez
Project Manager

Steven DeGroot
Project Manager

Current Manpower:
325 (drywall and plaster)



Hilton Garden Inn

30 Years of Change

Jerry Smith and BakerTriangle

The year was 1977 - Seattle Slew won the Kentucky Derby, Elvis Presley died, *Rocky* won the Oscar for best picture, a stamp cost 13 cents and Jerry Smith went to work for Baker Drywall Co., Inc. in Dallas, Texas. It is now 2007 and the price of a stamp is 41 cents; Seattle Slew's great, great, great grandkids are winning races; they are still making *Rocky* movies and Jerry Smith is still employed by Baker Drywall. Some things change and some things remain the same.

Jerry began his career with Baker as a helper installing acoustical ceilings. This job description continued for about eighteen months until Jerry was promoted to foreman. As ceiling foreman he ran almost all the ceiling work for Baker over the next two years. In 1981 Jerry began running work as drywall foreman and during the following years he was in charge of many significant projects including: The Madison in Addison, Lowe's Theater in Arlington and the Marriott Conference Center in Addison, which was the largest Baker project up to this time. Jerry continued his career moves in

1983 as he began as an estimator trainee, driving to the office after working on site all day. After a one year training period Jerry came into the office to estimate and two years later started working as a project manager. When the economy slowed in the latter part of the decade, Jerry and Steve Baker (BakerTriangle CEO) began talks concerning Baker opening an office on the east coast. Jerry opened and ran the office in Northern Virginia for three years giving Baker the boost it needed until the Texas economy jumped in the early 90's.

When Jerry came back to Texas he found it difficult to settle back into a singular role, which contrasted to his days in Virginia as estimator, project manager or truck driver. Jerry and Mr. Baker saw that there could be opportunity for substantial



The Legendary, Jerry Smith

growth if another Texas office was added. So in 1995 the Austin office of Baker Drywall became a reality and Jerry used his Virginia experience in Texas. The Austin office did indeed grow - in a period of 12 years they completed over 70 million dollars in drywall, acoustical ceiling and insulation work. With a great Austin team in place, Jerry has said, "I am looking forward to another thirty years...well maybe ten".

Baker Triangle Walks for MS

Addison, Texas - **On Saturday March 31, employees from BakerTriangle**, joined with friends and family to walk in the 2007 Nex Bank MS Walk. The newly formed Team BakerTriangle was more than forty members strong and even had four family dogs walking.



Team BakerTriangle

After heavy overnight rains, the sunshine made an appearance on Saturday morning and a beautiful, but brisk day greeted a record number of walkers who came together to fight multiple sclerosis (MS). Team BakerTriangle members raised over \$5,000 and this total will be matched by BakerTriangle bringing the team total to over \$10,000!

Two family members of BakerTriangle are living daily with the effects of this terrible disease. MS is a chronic disease of the central nervous system that affects the brain and spinal cord. It usually strikes adults in the prime of life, between the ages of 20 and 50. According to statistics, one new case of MS is diagnosed every hour.

Dallas Update

by Johnny Barnes



Johnny Barnes

We have a **company picnic** scheduled for October 13, 2007 at **Reunion Ranch** in Terrell. There will be games and activities for everyone. Please plan on attending with your families.

I want to thank **Jim Dunn** for all of the

safety training that has taken place in Dallas and Fort Worth. Over the last several months all foremen, lead men, superintendents and project managers have gone through the OSHA 30 Hour training. Thanks to everyone's hard work and determination with this. We want to be the safest company around. As I write this article we have gone 121 days without a lost time accident. We had gone previously 1 year 341 days without a lost time accident, let's break that record.

Our current manpower is 550 men in Dallas for the plaster and drywall. That is a credit to **Michael Vickery, Michael Kirk, Jim Hollis** and all of the estimators that have done such a fantastic job in landing work over the first half of the year. I expect the next six months to be just as strong.

It is hard to believe that we are **seventeen** months into the merger of Baker Drywall and Triangle

Plastering. I want to thank everyone from the field to the office in helping to make this merger as painless and smooth as possible. The two companies are becoming more and more seamless with each day.

Special thanks to the following:

Rodney McClaren for going to Austin to do the Domain and the **Shores** Project.

Ray Gurley for going to Lake Charles to do the **L'Auberge** Expansion.

Employee Info

New Employees

Jacque White
Estimator / Project Manager

Taylor Vieger
Estimator

Matthew Clark
Project Manager

David Long
Project Manager

David Ojeda
Plaster Superintendent

Keith Frazier
Project Manager

Current Manpower:
550 (drywall and plaster)



Villa Rosa in Downtown Dallas

Jerry Gurley for going to Shreveport to finish the **Bossier Parrish Courthouse** project.

Ricky Lair for going to Amarillo to do **Trinity Fellowship Church**.

Upcoming projects:

The Glass House, J.E. Dunn
Rockwall Hilton - Whittle Development
Stonebriar Community Church,

Julian P. Barry

Highland Village AMC, Walton

1900 McKinney, Hanover

Rosewood Court, Hunt

Mesquite Police Station, Lee Lewis

Presbyterian Hospital Greenville, Beck



Jerry Smith

Well things are heating up in Austin.

Actually, we have yet to see a 100 degree day, but the *construction market* remains hot. We are seeing continued construction growth in the Austin area.

We have added some new faces in the Austin Office. I want

to welcome **Nancy Snow** our new Office Manager, **Amy Tschoerner** our new PM Assistant and welcome back **Zerah Watson** our Receptionist. Also, I would like to welcome **Richard Bell** as our new Field Superintendent.

Job Happenings:

Foreman **Bill Bradberry** and **Fabion Soliz** are on the road again. They just left town to go to **Indianapolis, Indiana** to build a **Renaissance Hotel Conference Center** for **Winegardner & Hammons**.

Foremen **Jeff Campbell**, **Phillip Heermans**, **Brian Campbell** and **Troy Derrick** and their crews are on the down hill side of completing the **Hill Country Galleria Project** for **Opus**.

Foreman **Robert McGhee** and crew have just completed the third **J. C. Penney** store for **Whiting-Turner**.

Foremen **Quinn Galloway** (drywall) and **Rodney McClaran** (plaster) and crews are in full stride with **The Shores** project. Rodney, with the help of foreman **Rudy Gonzalez**, is pumping plaster on the exterior while Quinn and his crew are taking care of the interior. This job is a **26 story condo** for **Harvey-Cleary Builders**.

Foreman **Jorge Vielma** and crew are in the completion stage of the **South West Key** project for **Gilbane Building Co.**

Foreman **Tony Kelley** (Our Newly-Wed) and crew are knocking out the **Leander 18** project just in time for school with

American Constructors.

Foreman **Ivan Bell** and crew are very close to finishing the **Travis High School** project with **American Constructors.**

Safety News:

Things are turning around for Austin's Safety Record. We have had a significant drop in injuries and look

forward to keeping it heading in that direction. Keep up the good work.

Well it seems here in Austin we are on a roll. Foremen **Bill Bradberry** and **Richard Groves** have been selected by **Austin Commercial** as Foremen of the year. They achieved this by working the most hours without injury on their jobs. Bills' job was the **Long Center for Performing Arts** and Richards' job was **The Park at Barton Creek**.

Employee Info

New Employees

Nancy Snow
Office Manager

Amy Tschoerner
PM Assistant

Zerah Watson
Receptionist

Richard Bell
Field Superintendent

Current Manpower:
200 (drywall and plaster)



The Domain

Soccer Kid

Kelli Barnes (daughter of Dallas/Fort Worth president **Johnny Barnes**) has been playing soccer since she was five years old. As a matter of fact she can't remember when she wasn't playing soccer. Kelli, who is now 18, graduated from Plano East High School in May and will be attending college at Stephen F. Austin University on a soccer scholarship this fall. When not practicing and playing soccer, Kelli will be taking classes to attain a degree in General Business.

Kelli was a three year letter winner on her high school soccer team after being called up to the varsity squad for the playoffs as a freshman. As a senior Kelli was voted 1st Team All-District in soccer. Along with her high school soccer, Kelli participates in the more competitive club league with the Solar Soccer Club. Kelli's Solar team has recently won the regional tournament in Oklahoma City which qualified them to play in Frisco, Texas for the national title. "...We are so proud of her for accomplishing her goals of playing Division 1 soccer in college", states **Donna Barnes** (Kelli's mom), "and her team's success by winning State Cup and Regionals".



Johnny and Kelli hug after winning tournament.



Fort Worth Update

by Johnny Barnes



Johnny Barnes

Our Fort Worth picnic is scheduled for September 22, 2007. To be held at **Lockheed Martin**

Recreation Center.

We are looking forward to spending time with each others families.

This facility has many activities, such as:

softball, soccer, driving range, kiddy rides, miniature golf, and many other recreations. We would like to thank **Lori Holster**, Randy Holster's wife, for helping us obtain this facility.

The Foreman fishing trip to **Lake Texoma** was a big success.

Our Fort Worth employees listed below have successfully completed the OSHA 30 Hour Course.

David Couch, Keith Poile, Job Mascarro, Esteban Mascorro, Jorge Castillo, Manuel Garcia, Warren Poile, Jimmy Fisher, Gary Eggleston, Pablo Reyna, Randy Holster, Jesse Shaw, and Jose Angel DelaRosa.

We have had **one** workers compensation claim in the last year! Very good record, keep up the good work guys! Manpower is up to around 100 employees and we are also helping our Dallas office with employees to man one of their jobs.

Plaster work is gearing up in Fort Worth. **Alberto Gonzales** (Tiko) will be starting the

Baylor Women's Center in June 2007. It is an approximately \$600,000 EIFS project. He also

Completed the Baylor All Saints MOB. He did a fantastic job, congratulations Tiko!!!

Jobs in Progress:

Henry Alvarado is down to the final days at **Abilene Regional Medical Center.**

Keith Poile is winding down out at **Brewer High School.**

David Couch has his hands full at **Baylor All Saints** site. He is finishing work on the MOB and is well on his way to a good start at the **Women's Center.**

Warren Poile is doing a good job at **Universal Air.** This is his first job with us as a Foreman and we are glad to have him.

Manuel Garcia has just completed **Kincaid's Hamburger** - one of Fort Worth's most recognized restaurants.

Joe Lindamood is at **Crowley Middle School** and we are very glad to have him back from Louisiana.

Job Mascorro is getting started at **Northwood Church** in Watauga.

We would like to send a special thanks to all our BakerTriangle mechanics, helpers, plasterers and lathers for helping make our Fort Worth office a success.

Employee Info

New Employees

Craig Carlson
Estimator

Vickey Latimer
Office Manager

Natalie Delacruz
Receptionist

Warren Poile
Foreman

Current Manpower:
115 (drywall and plaster)



All Saints Medical Office Building

Recruiting - Baker Style



Seeing a need to reach out and grab the attention of young recruits, BakerTriangle has introduced a special recruiting tool the Hummer H2. This Hummer H2 has been completely converted and features a graphics wrap on the exterior, state-of-the-art sound system and a 36" flat screen LCD TV that plays DVD'S and video games. The sound system includes two 450 watt amps and an Alpine touch screen monitor with a navigation system.

BakerTriangle will utilize the new Hummer at college and high school job fairs. The Hummer will also be used as a marketing tool at selected industry events.

Austin Gets New Look

BakerTriangle-Austin Division is excited to announce our office remodel is accomplished. Due to growth factors and Triangle coming to the Austin Branch, a major remodel took place beginning in Feb 2007. This is the first makeover in 10 years. A portion of the existing space, which was leased out and became vacant, made for the perfect opportunity for a major overhaul. We have added 3 new offices, a file room, new restroom and more warehouse space. In the existing portion, a reception area now joins both sides of the building, followed with an interview room and extra offices for future expansion.

Have you ever watched the show Make-Over? Well, that was us with the exception of being shipped off to our favorite vacation spot and pampered. In the midst of all the construction (walls being knocked out or cut out, wiring being strung, walls being installed, floors being tiled or wood flooring being installed, new carpet in the offices, moving of furniture and doubling up in offices, paint fumes for a fresh new look in the old offices and a new coat for the additional offices, the reception area working out of the conference room and living out of boxes) the team

at BakerTriangle stuck together to see it through and knew we still had to keep up with the daily business functions of the company to Get-R-Done!

Well that was inside of the building. Now for the outside; with the increase of the new warehouse a hole has been cut into the Warehouse Manager's office for easy access to both warehouses. With the warehouse expansion and yard a new fence was installed with an automatic gate for safety and security. And of course, any new makeover would not be complete unless you added landscaping.

As it all came to a close, we have miraculous results. The entrance and reception area now has a beautiful wood floor and a reception counter with a Venetian finish on the front of the counter and the back wall. We have added a BakerTriangle sign behind the reception area for that official look. Now from the roadway, everyone passing by



A refreshingly remodeled entryway

can not only see the new sign installed outside by the roadway, but now you can see the lit up BakerTriangle sign and logo from the inside. It truly adds a touch of professionalism and glamour. After all, we are proud of the fact that BakerTriangle has come so far and has earned the title of being the Best of the Best.